

Dear Customer

I write to inform you of a few small changes regarding our laboratory supplies, and in addition to update you on the supplies we provide (accompanied by the associated costs).

All our materials are purchased with the intention of supplying our customers with the most up to date and appropriate resources, while at the same time providing these at a reduced cost. This reduction is considerable as we order thousands of swabs every month.

The cost we charge for lab supplies, is purely that charged to us by our suppliers. Additionally we are not charging for any preparation, handling or carriage costs.

The main changes affecting our supplies are the JUMBO SWABS, these are used for Salmonella, Listeria, Campylobacter and Ecoli 0157 detection. In the past we have purchased dry 12" foam swabs and then aseptically dipped these, in a neutralising reagent.

Once the swab has been opened and pre-dipped, it has a very short shelf life, and has to be refrigerated at all times.

The benefits of the changes are:-

Transport swabs will now be provided with neutralising solution rather than gel. These meet the requirements of all major supermarkets.

With the Jumbo swabs, now you can place an order for the week or even a month without the worry of the swabs going out of date. Also these can be kept at ambient for 1 month rather than in the chiller. The most beneficial change is that you will always have some resources in stock so you need never run out.

All major supermarkets now require their suppliers to use these as they have the neutralising agent already in the broth.

Although we have had to change the type of swabs we supply we have managed to obtain very competitive prices, The majority of supplies staying the same cost with some being even lower. Unfortunately the Jumbo swabs do have a slight increase in price.

Please see the following page for a full list of resources currently supplied.

Microsearch Laboratory Ltd - Lab Supplies (Tel: Reception **01422 885087** for orders)

Please put any standing orders in writing. Or email supplies@micro-search.co.uk

New* Transport Swabs in liquid	£ 0.30
Dry Medical Swab for product swabbing	£ 0.30
NEW* Jumbo Swabs	£ 0.90

Sample Pot 125ml	£ 0.30
Sample Pot 375ml	£ 0.50

Water Bottles 1ltr	£ 1.00
Water Bottles (Sodium Thiosulphate) 1ltr	£ 1.00

Stomacher Bags Sachet of 50	£ 2.75
Stomacher Bags Box of 10 Sachet	£ 27.50
Autoclave Bags Small	£ 0.15
Autoclave Bags Large	£ 0.25

Agar Air Plate PCA (TVC)	£0.60
Agar Air Plate RBCA (Y&M)	£0.60
Agar Air Plate DG18 (Y&M)	£0.60
Agar Air Plate ALOA (LISTERIA)	£1.60
Agar Air Plate BP (Staphs)	£0.78

Regards
Customer Services
Mark O'Connor